

MERIDIAN

CORE LINKS LIMITED

GLOBAL SOURCING • PROCUREMENT • EXPORT • TRADE FACILITATION • LOGISTICS

Connecting Businesses to Global Verified Suppliers
Helping African Businesses Source Globally — While Connecting Global Suppliers to African Markets.

TWO-WAY GLOBAL TRADE MODEL

GLOBAL SUPPLIERS → MERIDIAN → AFRICAN BUYERS

AFRICAN SUPPLIERS & PRODUCTS → MERIDIAN → GLOBAL BUYERS

Nigeria • Africa • China • UAE • India • Turkey • Europe • Global Markets

Plot 30/33 Sani Abacha Road, GRA Phase III, Port Harcourt, Rivers State, Nigeria

2026 CORPORATE COMPANY PROFILE

CONTENTS. Enhanced Company Profile Structure

Section	Subject
01	Corporate Positioning & Executive Summary
02	Managing Director's Message
03	Company Overview, Vision, Mission & Values
04	The Meridian Two-Way Global Trade Model
05	What Meridian Does — Core Capabilities
06	Meridian Global Procurement Framework™
07	MCL Procurement Assurance & Supplier Verification
08	Global Sourcing Markets & Strategic Market Desks
09	Export, International Market Access & Trade Facilitation
10	Logistics, Shipping & Last-Mile Coordination
11	Industries & Product Portfolio
12	Remote & On-Site Procurement
13	Client Engagement & Commercial Process
14	Quality, Compliance, Risk & Responsibility
15	Sustainability, ESG & Responsible Trade
16	Technology, Innovation & Global Trade AI Vision
17	Why Meridian / Value Proposition
18	Corporate Information & Engagement

DOCUMENT PURPOSE

This enhanced profile consolidates Meridian's established company profile with the most important developments from the capability statement, supplier-verification framework, Nigeria Trade Desk, website positioning and export/trade-facilitation model.

It is intended for prospective clients, suppliers, international buyers, procurement teams, strategic partners, institutions and other legitimate B2B stakeholders.

01. Corporate Positioning & Executive Summary

A Nigeria-based global sourcing, procurement and trade partner

Meridian Core Links Limited (MCL) is a Nigeria-based global sourcing, procurement, export, trade facilitation and logistics company. We help businesses identify suitable suppliers, structure procurement requirements, coordinate commercial engagement and support the movement of goods across domestic and international markets.

Meridian operates as a structured B2B trade partner connecting buyers, suppliers, producers, distributors and specialist service providers. Our role is built around practical execution: discover, verify, source, compare, negotiate, procure, coordinate, ship and support delivery.

CORE BRAND POSITION

Meridian is not positioned as a generic middleman. We are a Global Sourcing & Trade Partner, International Procurement & Trade Facilitation Company and B2B trade bridge between supply and demand.

Audience	What Meridian Helps Them Do
African Buyers	Source and procure from China, UAE, India, Turkey, Europe and other strategic markets.
Nigerian / African Producers	Develop export opportunities and connect products with qualified international buyers.
International Suppliers	Explore African market access, buyer opportunities and B2B trade relationships.
UAE / China / India / Turkey Traders	Develop sourcing, distribution, market-entry and procurement opportunities.
Manufacturers & Project Buyers	Manage structured procurement, supplier verification, inspection and logistics coordination.

02. Managing Director's Message

“Effective procurement and supply chain management are not merely operational functions — they are strategic imperatives that drive competitive advantage, cost optimisation and business growth.”

Dear Valued Client,

Welcome to Meridian Core Links Limited. We are building a Nigerian company with a genuinely international outlook — one that helps businesses source with greater confidence while creating practical pathways for African products to reach global markets.

Our approach is deliberately structured. We do not believe that international procurement should depend on guesswork or informal introductions. From requirement analysis and supplier identification to due diligence, commercial evaluation, negotiation, inspection coordination, documentation, logistics and after-sales support, we apply a disciplined process appropriate to the nature and risk of each engagement.

At the same time, we recognise that no procurement company can eliminate every commercial risk. We therefore make responsibilities clear, encourage appropriate independent inspection and testing, and work with suitable specialist partners where regulated or technical services are required.

Our long-term ambition is larger than conventional sourcing. We are building toward a connected trade ecosystem that makes international business communication, supplier discovery, verification, procurement and cross-border trade more accessible to African businesses and their global partners.

Uwem Godslove Abasiama

Managing Director / Chief Executive Officer
Meridian Core Links Limited

03. Company Overview, Vision, Mission & Values

Meridian Core Links Limited was established to address the growing demand for professional, reliable and cost-conscious procurement and international trade solutions. Our operating model combines Nigerian market knowledge with an international supplier and buyer network.

Corporate Item	Current Position
Legal Name	Meridian Core Links Limited
Business Form	Private Limited Liability Company
CAC Registration	RC 9571944
Exporter Status	NEPC-registered
Head Office	Plot 30/33 Sani Abacha Road, GRA Phase III, Port Harcourt, Rivers State, Nigeria
Business Focus	Global Sourcing, Strategic Procurement, Export, Trade Facilitation, Logistics & International Trade
Primary Model	B2B, B2G and International Trade
Service Models	Remote Procurement and On-Site Procurement

Vision

To become a trusted global trade infrastructure and business-connection platform linking verified suppliers, buyers, products and markets across Africa and the world.

Mission

To simplify global sourcing, procurement and international trade by connecting businesses with credible suppliers, qualified buyers, efficient logistics and structured market opportunities.

Core Values

- Integrity — honesty, transparency and ethical standards.
- Professionalism & Excellence — disciplined execution and high service standards.
- Client Focus — long-term relationships built around genuine business needs.
- Accountability — ownership of agreed responsibilities and deliverables.
- Innovation — continuous improvement and technology-enabled trade.
- Collaboration — strong relationships with suppliers, buyers and specialist partners.
- Sustainability — responsible sourcing and consideration of environmental and social impacts.

04. The Meridian Two-Way Global Trade Model

One company serving both sides of international commerce

Meridian's business model operates in two directions. We help African businesses access international supply, and we help qualified African products and suppliers access international demand.

TRADE DIRECTION	MERIDIAN ROLE	PRIMARY OUTCOME
GLOBAL → AFRICA	Supplier identification • Verification • Sourcing • Negotiation • Procurement • Logistics	African buyers obtain structured access to international supply.
AFRICA → GLOBAL	Buyer identification • Product-market matching • Export coordination • Trade facilitation	African suppliers gain pathways to qualified international buyers.
INTERNATIONAL → NIGERIA	Market-entry support • B2B introductions • Local sourcing • Procurement opportunities	International suppliers explore Nigerian/African commercial opportunities.
UAE / CHINA / OTHER MARKETS → AFRICA	Strategic sourcing corridors and supplier networks	Businesses access competitive global supply options.

Strategic Trade Architecture

Market	Strategic Role
Nigeria	Home and African operating hub — demand, procurement, export and market access.
China	Manufacturing, factory, OEM/ODM, machinery, electronics, industrial and broad procurement strength.
UAE	International trading, re-export, commodities, distributors, logistics and Middle East access.
India	Engineering, industrial goods, agriculture, machinery, chemicals and manufacturing opportunities.
Turkey	Machinery, construction, manufacturing, textiles and industrial products.
Europe & Other Markets	Specialised products, industrial supply chains, technology, food, logistics and established suppliers.

REPRESENTATION PRINCIPLE

Geographic coverage represents sourcing and market-development priorities and partner networks. It does not automatically imply that Meridian owns branches, warehouses or subsidiaries in every listed market.

05. What Meridian Does — Core Capabilities

Meridian's capability is organised around a sourcing-to-delivery framework that can be adapted to the client's product, market, quantity, risk profile and transaction requirements.

CAPABILITY	WHAT WE DO
SOURCE	Product discovery, supplier research, market research and specification-based sourcing.
VERIFY	Business identity review, supplier due diligence, product/specification review and inspection coordination.
PROCURE	RFQ management, quotation comparison, negotiation and purchase coordination.
EXPORT & TRADE	Export planning, trade coordination, buyer connection and international market-access support.
DOCUMENT & CONTROL	Commercial documentation, transaction records, specifications, order controls and responsibility clarification.
LOGISTICS	Freight-forwarding, shipping, port, inland transport and last-mile coordination through appropriate partners.
DELIVER	Shipment tracking, delivery coordination, confirmation and post-transaction follow-up.

Core Service Portfolio

- Global Product Sourcing & Strategic Procurement
- International Procurement Management
- Supplier Identification, Qualification & Due Diligence
- MCL Supplier Verification & Risk Management
- Factory / Business-Location Verification and Audit Coordination
- RFQ Management, Quotation Comparison & Negotiation
- Sample Coordination, Quality Assurance & Inspection
- Production Monitoring
- Export Management and Export Coordination
- Import and Trade Documentation Coordination
- Freight, Shipping and Logistics Coordination
- Commodity Trading and African Product Market Access
- Contract and Project Procurement
- Trade Facilitation and Market-Entry Support
- Procurement Advisory and Sourcing Strategy

06. Meridian Global Procurement Framework™

An 18-stage procurement lifecycle

The Meridian Global Procurement Framework™ is the Company's structured methodology for moving from a client requirement to a controlled procurement outcome. The framework can be scaled according to transaction complexity.

Stage	Activity	Stage	Activity
01	Client Requirement Analysis	02	Procurement Strategy
03	Market Research	04	Supplier Identification
05	Supplier Due Diligence	06	RFQ / Request for Quotation
07	Commercial Evaluation	08	Negotiation
09	Sample Approval	10	Factory / Business Verification
11	Purchase Coordination	12	Production Monitoring
13	Inspection / Testing Coordination	14	Export Documentation & Trade Coordination
15	Logistics Coordination	16	Customs / Regulatory Coordination
17	Delivery	18	After-Sales Support

FRAMEWORK PRINCIPLE

Material supplier, quotation and specification information is presented to the client for approval before purchase placement, unless the client has given Meridian written authority to proceed within defined parameters.

07. MCL Procurement Assurance & Supplier Verification

Structured controls designed to reduce avoidable procurement risk

Meridian Core Links applies a structured supplier due-diligence and procurement-control process designed to reduce the risk of counterfeit, substituted, misrepresented or non-conforming goods.

Where supplier verification is included within the agreed service, Meridian may review corporate records, registration information, supplier documentation, product specifications, certifications, references, operating evidence and other reasonably available information. Where appropriate, Meridian may coordinate independent inspection, testing or verification.

Five-Tier Verification Logic

Tier	Focus	Typical Evidence / Action
0	Intake & Preliminary Screening	Supplier registration, contact identity, basic company information, preliminary sanctions screening.
1	Legal & Corporate	Registration, ownership, tax information, authority to sell, relevant licences.
2	Financial & Banking	Corporate bank details, bank/reference checks, trade history and entity-account consistency.
3	Operational & Physical	Site/factory evidence, capacity, samples, testing, traceability and product capability.
4	Compliance, Ethics & Sanctions	Sanctions/PEP/adverse-media screening, anti-bribery, labour and environmental checks.
5	Ongoing Monitoring	Re-verification, quality history, changes in ownership/banking and adverse-event monitoring.

AUTHENTICITY & RESPONSIBILITY

The Supplier remains primarily responsible for the authenticity, legality, title, quality, quantity and conformity of the goods it supplies. Meridian's verification and inspection controls are risk-management measures; they do not constitute an absolute guarantee against fraud, counterfeit goods, hidden defects, unauthorised substitution or events outside Meridian's reasonable control.

MCL Supplier Status

- Business Verified — legal/business identity and available corporate information reviewed within the stated scope.
- Product / Specification Reviewed — product information, specifications and supporting evidence reviewed.
- Inspected / Tested — an agreed inspection or testing activity has been completed for the relevant transaction.
- Verification is scope- and date-specific and may require re-verification before subsequent transactions.

08. Global Sourcing Markets & Strategic Market Desks

Meridian's sourcing network is designed around commercially important manufacturing, trading and distribution markets.

MARKET	PRIMARY STRENGTHS FOR MERIDIAN
CHINA	Manufacturing • Machinery • OEM/ODM • Electronics • Industrial Products • Automotive • General Procurement
UAE	International Trading • Re-export • Commodities • Distributors • Industrial Products • Logistics • Middle East Access
INDIA	Engineering • Agriculture • Chemicals • Machinery • Industrial Products • Manufacturing • Textiles
TURKEY	Machinery • Construction • Manufacturing • Textiles • Industrial Products
EUROPE	Specialised Products • Industrial Supply Chains • Technology • Equipment • Established Suppliers
AFRICA	African products • Commodity sourcing • Market development • Buyer-supplier connection • Regional trade

China Trade Network

- Manufacturer and trader identification
- Chinese corporate-name and registration verification
- Supplier due diligence and risk classification
- Factory / warehouse verification where appropriate
- RFQ and quotation comparison
- Product specification and sample coordination
- Production and inspection coordination
- Procurement and shipping coordination
- African market access for qualified Chinese suppliers

UAE Trade Network

- UAE manufacturer, trader and distributor engagement
- African market-entry support
- Nigerian buyer and procurement opportunity development
- UAE sourcing and re-export opportunities
- Commodity and industrial sourcing
- Trade facilitation and logistics coordination
- B2B introductions and commercial opportunity development

09. Export, International Market Access & Trade Facilitation

Meridian does not only handle export documentation. We can support the broader export pathway for qualified Nigerian and African businesses that have products but need assistance navigating international trade complexity.

EXPORT SUPPORT AREA	MERIDIAN ROLE
Export Readiness	Assess product, quantity, specifications, packaging, destination and transaction readiness.
Market & Buyer Development	Identify potential international markets, buyer profiles and commercial opportunities.
Product Matching	Align African products with buyer specifications and destination requirements.
Commercial Coordination	Support quotations, negotiation, trade terms and transaction structure.
Verification	Support buyer/supplier due diligence and product/specification review.
Documentation	Coordinate relevant commercial and shipment documentation within agreed scope.
Inspection & Testing	Coordinate appropriate third-party inspection, testing or certification services where required.
Shipping & Logistics	Coordinate freight forwarders, shipping, ports, inland transport and delivery partners.
Trade Management	Provide a central coordination layer across the transaction.

EXPORT POSITIONING

Client has the product. Meridian helps build the pathway to the international buyer — from export readiness and buyer development through documentation, inspection coordination, shipping and delivery.

Typical Export Flow

1. Product and supplier readiness assessment
2. Market and buyer identification
3. Buyer / trade-partner verification
4. Specification and commercial alignment
5. Quotation and negotiation
6. Contract / transaction documentation
7. Inspection, testing or certification where required
8. Export and shipping coordination
9. International shipment
10. Destination delivery and transaction follow-up

10. Logistics, Shipping & Last-Mile Coordination

International procurement and export succeed only when commercial agreements are translated into controlled movement of goods. Meridian coordinates relevant logistics stages through appropriate service providers.

- Packing and shipment requirements
- Freight-forwarding coordination
- Sea, air and land freight arrangements
- Shipping and booking coordination
- Commercial and trade documentation coordination
- Customs/documentation coordination through appropriate professionals
- Port and cargo movement coordination
- Inland transportation
- Last-mile delivery
- Shipment tracking and status reporting
- Delivery confirmation and transaction follow-up
- Incident, delay, damage and claims coordination where applicable

Partner-Based Execution

Where specialised services are required, Meridian works with appropriate freight forwarders, inspection companies, customs professionals, transport providers, laboratories, certification bodies and other specialist partners.

CLEAR RESPONSIBILITY

Meridian coordinates the agreed trade and logistics workflow. Licensed or specialist providers retain responsibility for regulated functions that legally require their professional authority, while suppliers remain responsible for the goods they supply and clients retain responsibility for their own approvals and commercial decisions.

11. Industries & Product Portfolio

Meridian supports a broad B2B product portfolio, subject to legality, technical suitability, regulatory requirements and commercial viability.

SECTOR	EXAMPLES
Agriculture & Agro-Processing	Palm products, cocoa, sesame, ginger, cashew, hibiscus, shea, grains, spices and other export commodities.
Industrial & Manufacturing	Machinery, production equipment, mechanical/electrical equipment, industrial consumables and packaging.
Oil & Gas	Pipes, valves, pumps, compressors, drilling equipment, instrumentation, safety and engineering supplies.
Onshore / Offshore / Maritime	Marine equipment, MRO materials, lifting equipment, offshore supplies and marine safety.
Construction & Infrastructure	Building materials, construction inputs, tools, equipment and project procurement.
Energy & Power	Power equipment, electrical products, energy-related industrial supplies.
Healthcare & Pharmaceuticals	Selected equipment, supplies and products subject to applicable regulatory requirements.
Retail & Consumer Goods	Consumer goods, electronics, household/commercial products and general merchandise.
Furniture & Office	Office, commercial, hospitality and residential furniture; office equipment.
Automotive & Mobility	Passenger and commercial vehicles, trucks, buses, electric vehicles, genuine/OEM/aftermarket parts, batteries, tyres, workshop, diagnostic and automotive electronics.
General / Client-Specified Goods	Additional lawful products sourced according to documented client specifications and transaction requirements.

AUTOMOTIVE INCLUDED

Meridian's sourcing scope includes automotive and mobility products. Vehicles and related products are included in the Company's positioning, subject to applicable import, regulatory and commercial requirements.

12. Remote & On-Site Procurement

Meridian offers two principal delivery models. Both can apply the Meridian Global Procurement Framework™, with the difference being the level of physical presence.

MODEL	SUITABLE FOR	KEY FEATURES
REMOTE PROCUREMENT	Routine, repeat, geographically distant or cost-sensitive procurement	Supplier identification, RFQ, commercial evaluation, negotiation, sample coordination, production follow-up, inspection coordination, export/logistics coordination and reporting.
ON-SITE PROCUREMENT	High-value, complex, mission-critical or high-risk transactions	Factory/business visits, physical assessment, face-to-face negotiation, production monitoring, pre-shipment inspection and on-ground problem resolution.

On-Site Travel & Expense Principle

- Travel and on-ground expenses are separately identified and subject to prior approval.
- Professional fees may be quoted daily or by project according to scope and duration.
- Inspection and testing costs are disclosed in advance and assigned to the responsible party under the engagement.

Client Deliverables May Include

- Supplier reports and verification summaries
- Commercial quotations and comparison reports
- Negotiation summaries
- Samples and specification confirmations
- Inspection / testing reports where commissioned
- Shipping and transaction documentation
- Production or shipment status updates
- Final delivery confirmation

13. Client Engagement & Commercial Process

Meridian's client journey is designed to move a business requirement from initial enquiry to a clearly defined commercial mandate.

STEP	CLIENT JOURNEY
01	Enquiry — Client provides product/service requirement, specification, quantity, destination and timeline.
02	Requirement Assessment — Meridian clarifies scope, market, risk and feasibility.
03	Sourcing / Buyer Search — Suitable suppliers or buyers are identified.
04	Verification — Relevant due diligence and risk checks are performed.
05	RFQ & Comparison — Quotations, specifications and commercial terms are compared.
06	Negotiation — Meridian supports commercial communication and negotiation.
07	Approval / Mandate — Client approves supplier, product, price and agreed scope.
08	Procurement / Export — Purchase, production, export and/or trade process begins.
09	Inspection & Logistics — Relevant inspection, shipping and logistics activities are coordinated.
10	Delivery & After-Sales — Delivery is confirmed and post-transaction support follows.

Client Information Typically Required

- Company and contact details
- Product / goods or export opportunity
- Technical specification or standard
- Quantity / volume
- Preferred source or destination market
- Budget or target price where relevant
- Required timeline
- Required certification or compliance standard
- Delivery location and preferred trade terms where known

14. Quality, Compliance, Risk & Responsibility

MCL Procurement Assurance

Meridian applies structured procurement controls designed to improve transaction visibility and reduce avoidable risk. These include supplier due diligence, product/specification review, quality planning, inspection coordination, documentation controls and escalation of material red flags.

Quality & Inspection

- Pre-procurement quality planning
- Supplier capability assessment
- Sample review and approval
- In-process monitoring where commissioned
- Pre-shipment inspection coordination
- Third-party inspection/testing through appropriate providers
- Non-conformance identification and corrective-action coordination
- Continuous improvement and performance feedback

Compliance Principles

- Applicable Nigerian export/import requirements
- Applicable destination-market requirements
- Incoterms® 2020 where adopted in the transaction
- Anti-bribery and anti-corruption principles
- Conflict-of-interest management
- Data privacy and confidentiality
- Responsible sourcing and ESG considerations
- Appropriate sanctions, adverse-media and counterparty screening

IMPORTANT COMMERCIAL BOUNDARY

Meridian's verification is a risk-control service, not an absolute guarantee of supplier performance or product authenticity. The supplier remains responsible for the goods supplied. Where Meridian has an expressly agreed obligation and fails to perform that obligation with reasonable professional care, Meridian's responsibility is limited to its own proven failure under the applicable agreement.

15. Sustainability, ESG & Responsible Trade

Meridian recognises that international trade must create commercial value while considering environmental, social and ethical responsibilities.

- Preference for suppliers demonstrating appropriate environmental and quality practices.
- Support for ethical labour and responsible sourcing principles.
- Attention to traceability and responsible origin for relevant agricultural commodities.
- Promotion of local and regional sourcing where commercially feasible.
- Logistics optimisation to reduce unnecessary movement and waste.
- Compliance with applicable environmental requirements.
- Respect for anti-bribery, anti-corruption and conflict-of-interest principles.
- Support for sustainable relationships between producers, buyers and markets.

Agro-Commodity Risk Focus

CATEGORY	SELECTED CONTROL FOCUS
CPO / RBD / PKO	FFA, moisture/impurity testing where relevant; origin and supply-chain traceability; appropriate environmental attestations.
PKS / PKC	Moisture and consistency; processing source and supply-chain linkage.
Sesame	Purity, admixture, oil content and aflatoxin screening where applicable; origin/season checks.
Cashew	Kernel output ratio, moisture, count/size grading.
Cocoa	Fermentation, moisture, bean count and responsible-sourcing considerations.

16. Why Meridian — Value Proposition

VALUE	WHAT IT MEANS FOR CLIENTS
Global Connection	Access to international supplier and market opportunities across key sourcing corridors.
Local Understanding	A Nigerian operating base with practical understanding of African procurement and trade realities.
Structured Procurement	A clear workflow from requirement definition through sourcing, negotiation and execution.
Verification Mindset	Supplier and product due diligence treated as a core risk-management activity.
End-to-End Coordination	Sourcing, procurement, trade, documentation and logistics stages can be coordinated through one relationship.
B2B Focus	Designed for businesses, manufacturers, traders, distributors, institutional buyers and international suppliers.
Transparent Responsibility	Clear distinction between Meridian's role and the independent obligations of suppliers, inspectors, logistics providers and clients.
Export Capability	Support extends beyond documentation to export readiness, buyer development, trade coordination and shipment/logistics facilitation.
Two-Way Trade	Meridian can support both international sourcing into Africa and African products moving toward international buyers.
Long-Term Vision	Technology-enabled trade infrastructure rather than a one-off brokerage model.

The Meridian Promise

SOURCE GLOBALLY. PROCURE CONFIDENTLY. TRADE BEYOND BORDERS.

Connecting Businesses to Global Verified Suppliers

Helping African Businesses Source Globally — While Connecting Global Suppliers to African Markets.

17. Corporate Information & Business Engagement

CONTACT DETAIL	INFORMATION
Company	Meridian Core Links Limited
CAC	RC 9571944
Head Office	Plot 30/33 Sani Abacha Road, GRA Phase III, Port Harcourt, Rivers State, Nigeria
Email	info@meridiancorelinks.com
Export / Trade	export@meridiancorelinks.com
Phone	+234 902 394 9690 +234 703 277 0897
Business Hours	Monday – Friday, 8:00 AM – 6:00 PM (WAT)

Engage Meridian

IF YOU ARE...	WE CAN HELP YOU...
A Nigerian / African Buyer	Source, verify and procure from China, UAE, India, Turkey, Europe and other strategic markets.
An African Producer / Exporter	Develop international buyer opportunities and coordinate export/trade pathways.
An International Supplier	Explore African market access, B2B introductions and procurement opportunities.
A UAE / China / India / Turkey Trader	Develop sourcing, distribution, market-entry and cross-border trade opportunities.
A Manufacturer / Project Buyer	Manage structured procurement, supplier due diligence, inspection and logistics coordination.

START A TRADE CONVERSATION

Tell Meridian what you need to source, what you want to export, where the goods are located, where they need to go, the quantity involved and your required timeline. We will assess the appropriate commercial pathway and next steps.

MERIDIAN CORE LINKS LIMITED

Global Sourcing • Procurement • Export • Trade Facilitation • Logistics

DOCUMENT CONTROL. Profile Integrity & Use

This Company Profile presents the current corporate positioning, capabilities, service areas and selected operating frameworks of Meridian Core Links Limited as of August 2026.

It is intended for corporate, commercial, procurement, supplier, partnership and business-development purposes and provides an overview of Meridian Core Links Limited's capabilities and areas of operation.

Specific services, transactions, procurement engagements, export activities, supplier relationships, logistics arrangements and market-access opportunities are subject to the applicable proposal, quotation, procurement agreement, supplier agreement, service terms, regulatory requirements and transaction-specific documentation.

References to supplier verification, inspection, logistics, export, compliance and market coverage describe Meridian's operating model and coordination capabilities and may vary according to the product, destination, transaction structure, regulatory requirements and agreed scope of engagement.

This profile is therefore informational and corporate in nature and does not, by itself, constitute a contractual commitment, guarantee of transaction outcome, product warranty or undertaking beyond the terms expressly agreed in writing between the relevant parties.

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