

MERIDIAN CORE LINKS LIMITED

CAPABILITY STATEMENT

GLOBAL SOURCING • PROCUREMENT • TRADE FACILITATION • LOGISTICS

Connecting Verified Global Suppliers with African Buyers
& Connecting African Products with Global Markets.

NIGERIA | AFRICA | CHINA | UAE | INDIA | TURKEY | EUROPE | GLOBAL MARKETS

Port Harcourt, Rivers State, Nigeria

2026 CORPORATE CAPABILITY STATEMENT

Executive Company Overview

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Meridian Core Links Limited (MCL) is a Nigeria-based global sourcing, procurement, trade facilitation and logistics company. We help businesses identify suitable suppliers, structure procurement requirements, coordinate commercial engagement and support the movement of goods across domestic and international markets.

Our operating model is designed around the practical realities of cross-border commerce: finding the right source, verifying available information, confirming specifications, coordinating procurement, managing documentation and supporting logistics through appropriate partners.

Our Position

Meridian serves as a structured B2B trade partner connecting buyers, suppliers, producers, distributors and service providers. We focus on coordination, transparency, commercial discipline and practical execution.

Vision

To become a trusted global trade infrastructure and business-connection platform linking verified suppliers, buyers, products and markets across Africa and the world.

Mission

To simplify global sourcing, procurement and trade by connecting businesses with credible suppliers, qualified buyers, efficient logistics and structured market opportunities.

Core Principle

We believe businesses should be able to access legitimate products, suppliers and markets with greater confidence and less complexity.

Export-of-Record Support

Many Nigerian and African producers have export-ready goods but lack the registration, documentation or banking infrastructure to export directly. Where engaged for this purpose, Meridian can act as Exporter, Shipper or Seller of Record on the relevant trade documentation, allowing producers to reach international buyers through a properly structured and compliant transaction.

Core Capabilities

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Meridian's capability is organized around a sourcing-to-delivery framework that can be adapted to individual procurement requirements.

SOURCE

- Product and supplier discovery based on specifications, quantity, quality, origin, budget and destination.
- Market and supplier research for commercial procurement requirements.

VERIFY

- Supplier identity and available business information review.
- Product, specification and documentation review.
- Coordination of independent inspection or verification where appropriate.

PROCURE

- RFQ coordination, quotation comparison and commercial negotiation support.
- Purchase coordination and supplier follow-up.

DOCUMENT & CONTROL

- Commercial documentation coordination.
- Specification, order and transaction record management.
- Risk and responsibility clarification.

LOGISTICS & DELIVER

- Freight-forwarding and transportation coordination through appropriate partners.
- Port, inland transport and last-mile delivery coordination.

TRADE SUPPORT

- B2B buyer-supplier introductions.
- African market access support for international suppliers.
- African product-to-market connection for export opportunities.

Global Sourcing & Procurement

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Meridian helps businesses move from a product requirement to an organized sourcing and procurement process.

Sourcing Services

- Industrial products and equipment
- Machinery and technical products
- Agricultural commodities and raw materials
- Building and construction materials
- Electrical and commercial products
- General B2B merchandise
- Specialized procurement requirements, subject to legality and commercial suitability

Procurement Process

Requirement Definition → Supplier Discovery → RFQ → Comparison → Specification Confirmation → Negotiation → Order Coordination → Inspection/Verification Where Required → Shipment Coordination → Delivery.

Client Value

Our objective is to reduce procurement friction, improve visibility and help clients make better-informed commercial decisions while coordinating the relevant parties through the transaction.

Supplier Verification & Risk Management

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Supplier reliability is central to international sourcing. Meridian therefore promotes structured due diligence before clients commit to transactions.

Verification Framework

- Company identity and registration information review where available.
- Supplier profile and market presence assessment.
- Product and specification confirmation.
- Commercial document review.
- Factory or business-location verification where applicable.
- Reference, credential and trade-history checks where available.
- Third-party inspection/testing coordination where appropriate.

Important Commercial Safeguard

Meridian does not represent that every supplier introduced is automatically free from fraud, counterfeit goods, quality defects or other commercial risks. Verification is risk-based and depends on the information and services available for the transaction.

Client Protection Principle

Clients should conduct appropriate independent due diligence and inspection before final payment or contractual commitment, particularly for high-value, regulated or technically sensitive purchases.

Supplier Authenticity

Meridian performs every sourcing, verification and procurement engagement with reasonable professional care and diligence. Unless expressly agreed otherwise in a separate written contract, the Supplier remains primarily responsible for the authenticity, genuineness, legality, quality and conformity of the goods it supplies. Meridian's verification process is a risk-management and assurance measure that strengthens confidence in a transaction; it does not constitute a manufacturer's warranty or an absolute guarantee against fraud, counterfeit goods, substitution or misrepresentation by a third-party Supplier.

Agricultural & Commodity Trade

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Meridian has a strategic focus on agricultural commodities and African-origin products, with particular interest in palm-oil value chains and related industrial raw materials.

Focus Products

- Palm Kernel Shell (PKS)
- Palm Kernel Oil (PKO)
- Crude Palm Oil (CPO)
- Refined, Bleached & Deodorized (RBD) Palm Oil
- Other palm-oil derivatives
- Sesame Seeds
- Cashew Nuts
- Cocoa
- Other agricultural commodities and agro-industrial raw materials

Trade Capability

We support product identification, buyer/supplier connection, commercial coordination, documentation support and logistics coordination, subject to product specifications, regulatory requirements and transaction terms.

African Market Opportunity

Meridian seeks to connect credible African producers and suppliers with qualified domestic and international buyers while helping buyers understand sourcing requirements, specifications and logistics considerations.

Global Supplier Network & Market Coverage

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Meridian's international sourcing strategy is designed around commercially important manufacturing, trading and distribution markets.

China

Manufacturing, machinery, industrial equipment, consumer and commercial products, technical goods and general procurement.

United Arab Emirates

International trading, distribution, commodities, industrial products and access to wider Middle East and re-export channels.

India

Manufacturing, agricultural products, machinery, industrial goods and general procurement, subject to applicable regulations.

Turkey

Manufacturing, construction-related products, machinery, industrial goods and other commercial products.

Europe

Specialized products, industrial supply chains, equipment, technology and established suppliers.

Africa

African product sourcing, distribution, market development, buyer-supplier connection and cross-border trade.

Network Principle

Geographic coverage represents sourcing and market-development priorities, not a claim of permanent physical offices or guaranteed supplier availability in every market.

Logistics & Trade Facilitation

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International procurement succeeds only when the commercial transaction can be translated into a controlled movement of goods. Meridian coordinates relevant logistics stages through appropriate partners.

Coordination Areas

- Packing and shipment requirements
- Freight-forwarding coordination
- Shipping arrangements
- Commercial and trade documentation coordination
- Customs/documentation coordination through appropriate professionals
- Port and cargo movement coordination
- Inland transportation
- Last-mile delivery
- Delivery confirmation and transaction follow-up

Execution Model

Where specialized services are required, Meridian works with appropriate freight forwarders, inspection companies, customs professionals, transport providers and other service partners.

What We Aim to Deliver

Clear communication, documented responsibilities, practical coordination and better visibility from supplier readiness through delivery.

African Market Access & B2B Trade Facilitation

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Meridian's role extends in both directions: helping African businesses source globally and helping international suppliers identify African commercial opportunities.

For African Buyers

- International supplier discovery
- Product and specification sourcing
- Quotation and procurement coordination
- Supplier communication
- Import and logistics coordination
- Market intelligence and sourcing support

For International Suppliers

- Potential African buyer identification
- B2B introductions
- Product-market matching
- Local commercial communication support
- Distribution and market-entry coordination
- Trade opportunity development

For African Producers

- Product-market identification
- Buyer connection
- Export-oriented sourcing support
- Commercial documentation coordination
- International logistics facilitation
- Exporter, Shipper or Seller of Record services for producers without their own export registration or banking infrastructure

Where a producer is unable to export directly, Meridian can be engaged to act as Exporter, Shipper or Seller of Record, structuring the transaction, preparing compliant trade documentation and coordinating payment and logistics so the producer's goods can reach international buyers.

Trade Ecosystem

Manufacturer → Supplier → Meridian Coordination → Buyer / Distributor → Logistics → Delivery. The same framework can operate in reverse for African-origin products entering international markets.

Technology, Innovation & Global Trade AI Vision

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Meridian is being developed beyond conventional sourcing. The long-term vision is a technology-enabled trade ecosystem that reduces communication, sourcing and transaction friction.

Future Trade Layer

Discover → Verify → Communicate → Negotiate → Procure → Finance → Ship → Deliver.

Global Trade AI Vision

A future intelligent trade-support environment designed to help buyers identify suppliers, understand product requirements, communicate across languages, organize procurement information and coordinate trade workflows.

Communication Layer Concept

The longer-term vision includes multilingual business communication where participants can communicate naturally across languages while the system supports translation, structured trade context and transaction records.

Strategic Direction

Technology is intended to complement—not replace—human due diligence, commercial judgment, regulatory compliance, inspection and professional logistics services.

Future Opportunity

Meridian aims to evolve from a sourcing and trade facilitation company into a connected infrastructure layer for international B2B commerce.

Why Meridian | Value Proposition

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Meridian is positioned around practical trade execution, not simply introductions.

Global Connection

Access to international supplier and market opportunities across key sourcing regions.

Local Understanding

A Nigerian operating base provides practical understanding of African procurement and trade realities.

Structured Procurement

Requirements are translated into a clear sourcing, quotation, negotiation and execution workflow.

Verification Mindset

Supplier and product due diligence is treated as a core risk-management activity.

End-to-End Coordination

Relevant sourcing, procurement, documentation and logistics stages can be coordinated through one commercial relationship.

B2B Focus

Our services are designed for businesses, manufacturers, traders, distributors, institutional buyers and international suppliers.

Transparent Responsibility

We clearly distinguish Meridian's coordination role from the independent obligations of suppliers, inspectors, logistics providers and clients.

Long-Term Vision

We are building toward a technology-enabled global trade ecosystem rather than a one-off brokerage model.

Contact & Business Engagement

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Meridian Core Links Limited welcomes structured procurement enquiries, supplier partnerships, buyer opportunities and strategic trade relationships.

Engage Meridian

PRODUCT SOURCING — Tell us what you need, including specification, quantity, destination and required delivery timeline.

SUPPLIER PARTNERSHIPS — Submit your company profile, product range, certifications/credentials and target African markets for consideration.

BUYER CONNECTIONS — Share your product, target market and preferred buyer profile for structured B2B opportunity development.

Corporate Contact

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Closing Statement

Making Global Trade More Connected, Structured and Accessible.

Corporate Positioning

Connecting Verified Global Suppliers with African Buyers & Connecting African Products with Global Markets.